

OUR BUSINESS SEGMENTS

At Galaxy, we have a diverse portfolio of 220+ products, each designed to cater to the varied needs of our 1,400+ customers worldwide. We are continuously evolving our product offerings across key segments like Personal Care, Home Care, Skin Care, Oral Care and Hair Care.

Our Product Portfolio

Our diverse product portfolio reflects our commitment to innovation and sustainability. Each product contributes to meaningful change in the personal and home care sectors.

Performance Surfactants

Performance surfactants are essential raw materials in consumer products, enhancing foaming, cleansing and effective dirt removal.

- Widely used in personal and home care products for enhanced foaming and cleansing
- Predominantly used in rinse-off formulations like shampoos and dishwashing products
- Accounts for 60% of revenue share, reflecting its significant market demand
- Primarily driven by mass-market consumer goods and FMCG industries
- Large volume consumption is due to the high demand for cleaning products worldwide

Anionic Surfactants

FAES, FAS, LABSA

Non-ionic Surfactants

Ethoxylates

Speciality care products cater to niche markets, offering tailored functionality for premium, low-volume consumer goods.

- Serves niche markets with specialised products like mild surfactants and preservative blends
- Targets premium products in the personal and home care sectors
- Low-volume consumption but high-value offerings in high-end applications
- Includes ingredients that offer specific benefits like moisturising, conditioning and skin protection
- Contributes to 40% of revenue share, driven by tailored customer needs in specialised segments

Amphoteric Surfactants

Cationic Surfactants

UV filter

Preservatives, Preservative Blends

Speciality Ingredients

Viscosity Boosters

Other Care Products

Betaines

Quats

Sunscreen Agents (OMC, OCN & Others)

Phenoxyethanol, Preservative Blends

Mild Surfactants (MS), Proteins and Syndet & Transparent Bathing Bar Flakes, Surfactant Blends

Fatty Alkanolamides (FA) and Fatty Acid Esters (FAE)

Conditioning Agents, Polyquats & Amine Oxides



Speciality Care Products



Consumer Benefits



Foam and dirt removal properties

Dermatological properties to reduce skin irritation

Absorb or block the harmful radiation; mild for the skin with moisturising

Mild Surfactants Cleanse adequately without compromising basic function of skin like anti-irritancy and moisturisation

Foam, FA, FAE and pearlier in a formulation

Improves the quality of another material also called as moisturisers, conditioning to the hair

Cosmetics and personal care products as emulsifiers and solubilisers

Effective conditioning aids: substantively to hair and anti-microbial properties

Reduces toxicity and prevents spoilage

Protein: Cosmetic industry for conditioning, protection and strengthening of hair/skin



Our Business Segments

Our Market Segments

Our focus is on developing innovative solutions within the performance surfactants and specialty care products sectors to meet the evolving demands of our customers. We cater to a wide range of market segments, including hair care, home care, skin care, oral care, cosmetics, personal care and toiletries. In line with our commitment to delivering high-quality, tailored solutions, we ensure that we create lasting value in every product, addressing the specific needs of each market segment.

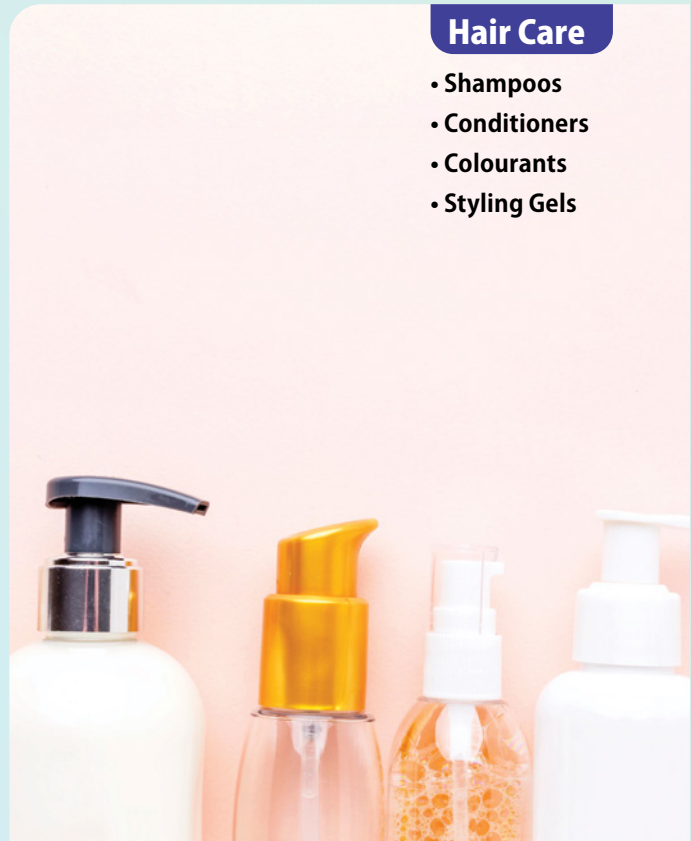
With operations in India, Egypt and the USA, we are well-positioned to serve customers in over 80 countries. Our products enhance foaming, conditioning and cleaning properties across various applications, meeting the diverse needs of both personal care and home care industries. We focus on serving mass, masstige and prestige markets, ensuring our solutions are relevant and effective for all customers.

Our strong research and development capabilities drive continuous product innovation. By staying ahead of market trends and customer needs, we are able to deliver products that are effective and adaptable. We focus on making incremental improvements to our offerings, ensuring that we maintain our competitive edge and support the changing requirements of every market segment we serve.

Sustainability is at the heart of every stage of our product development. From concept to delivery, we prioritise eco-friendly practices, ensuring our solutions are aligned with long-term environmental and societal goals. This commitment to sustainability reinforces our role as a trusted partner in the specialty chemicals industry, allowing us to meet the needs of our global customers while contributing to a sustainable future.

Hair Care

- Shampoos
- Conditioners
- Colourants
- Styling Gels



Skin Care

- Sun Care
- Fairness Creams
- Moisturising Creams
- Anti-ageing Creams



Home Care

- Carpet Cleaners
- Toilet Cleaners
- Detergents
- Fabric Cleaners
- Glass/Floor Cleaners
- Liquid Detergents



Cosmetics and Personal Care

- Nail Polish
- Lip Colours
- Foundations



Oral Care

- Toothpaste
- Tooth Powder
- Mouth Wash



Toiletries

- Hand Washes/
Toilet Soaps/
Body Washes
- Shaving
Creams/Lotions

