

May 16, 2025

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400 051 <b>Scrip Symbol: GALXYSURF</b>	BSE Limited, Listing Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 <b>Scrip Code: 540935</b>
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**Sub: Press release on the audited financial results for quarter & year ended March 31, 2025.**

**Ref: Regulation 30 (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir/ Madam,

We are enclosing press release on the audited financial results for the quarter & year ended March 31, 2025.

The information is also hosted in announcement section on the website of the Company at [www.galaxysurfactants.com](http://www.galaxysurfactants.com).

We request you to take the same on record.

Yours faithfully,

**For Galaxy Surfactants Limited**

**Niranjan Ketkar**

Company Secretary

encl: as above

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## Galaxy Surfactants Limited

### FY25 Consolidated Performance:



### Mumbai, 16<sup>th</sup> May 2025:

Galaxy Surfactants Limited, a leading manufacturer of performance surfactants and specialty care products with over 215+ product grades used in the Home and Personal Care industry, has announced its financial results for the quarter and year ended 31<sup>st</sup> March 2025.

### Commenting on the performance Mr. K. Natarajan, Managing Director, Galaxy Surfactants Limited,

*"Q4FY25 has been mixed quarter for us,, with India continuing to face headwinds. The anticipated recovery in demand remained elusive, impacted by the lingering effects of the previous quarter's slowdown and a sharp rise in fatty alcohol prices from Q2 onwards.*

*The AMET region also remained flat. However, early signs of stabilization in demand and easing supply chain constraints make us cautiously optimistic. We are proactively strengthening our presence to capture emerging opportunities as the region stabilizes.*

*ROW continued to be the bright spot and delivered a strong performance for Q4 and FY25. This reflects our strategic focus on expanding our global footprint and meeting the growing demand for masstige specialties, particularly in Europe, APAC, North America, and Latin America. We registered volume growth of 9% and 17% for Q4FY25 and FY25, respectively.*

*Key Highlights for Q4FY25 were EBITDA/MT stood at ₹21,715, marking a 24% increase on QoQ. For FY25, EBITDA/MT stood at ₹19,868, broadly in line with FY24 levels. Despite market volatility, this reflects our continued focus on operational efficiency and cost optimisation.*

*For India, encouraging macro indicators ahead, such as easing inflation, declining interest rates, and supportive fiscal measures, set the stage for a potential revival. On the supply side, fatty alcohol prices are expected to remain elevated for at least one more quarter. International logistics continue to face disruptions due to factors like the postponement of reciprocal tariffs by the USA and Congestion in key regions such as Europe, China, and Southeast Asia, which is impacting both export and import shipments.*

*Despite these ongoing challenges, we are actively working to mitigate the impact on our operations by, engaging with multiple suppliers, and exploring alternative sourcing options. We remain committed to navigating this dynamic environment with agility and resilience, ensuring we continue delivering value to our stakeholders."*

## Investors Release

### **Performance Highlights:**

Particulars (Rs. In Crores)	Q4FY25	Q4FY24	Y-o-Y	Q3FY25	Q-o-Q	FY25	FY24	Y-o-Y
Total Revenue*	<b>1,152.7</b>	952.9	21.0%	1,045.7	10.2%	<b>4,249.5</b>	3,829.8	11.0%
EBITDA	<b>134.7</b>	125.6	7.3%	109.5	23.0%	<b>510.0</b>	497.7	2.5%
EBITDA Margin	<b>11.7%</b>	13.2%		10.5%		<b>12.0%</b>	13.0%	
PAT	<b>75.9</b>	77.5	-2.1%	64.6	17.4%	<b>304.9</b>	301.5	1.1%
PAT Margin	<b>6.6%</b>	8.1%		6.2%		<b>7.2%</b>	7.9%	

*\*Includes other income*

Particulars	Sales volume summary for FY25
India	Flat vs Previous Year
AMET	Flat vs Previous Year
ROW	High double-digit volume growth vs Previous Year

### **FY25 Performance**

- **Performance Surfactant**
  - Performance Surfactant Revenue: Stood at Rs 2,590.8 cr
  - Volume: Mid single-digit volume growth vs previous year
- **Specialty Care**
  - Specialty Care Revenue: Stood at Rs 1,658.6 cr
  - Volume: Volumes were flat vs previous year

## Investors Release

### **About Galaxy Surfactants Limited:**

Incorporated in 1986, Galaxy Surfactants Ltd is a leading manufacturer of Performance Surfactants and Specialty Care products with over 215 product grades. These products are used in consumer-centric Home and Personal care products like hair care, oral care, skincare, cosmetics, soap, shampoo, lotion, detergent, cleaning products etc.

Preferred suppliers to leading MNC's, Regional and Local FMCG brands. Our key customers include Unilever, Reckitt Benckiser, P&G, L'OREAL, Himalaya, Colgate Palmolive, Cavinkare etc.

Company has its manufacturing facilities located in India (5), Egypt (1) and USA (1).

For more information about the company, please visit our website [www.galaxysurfactants.com](http://www.galaxysurfactants.com)

### **Safe Harbor:**

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

### **For further details please contact:**

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